

Energy Management Solutions for Your Business

Your Guide to Energy Saving Opportunities



Energy Management Solutions

Make the most of Southern California Edison's (SCE) Energy Management Solutions and services. We'll help you maximize the benefits of our opportunities to save energy and money.



Improve your company's bottom line

So Many Ways to Save

We're one of the largest electric utilities in the nation, with more than a century of providing reliable electric service. We'll help you stretch your energy dollars and take advantage of incentives from a variety of SCE's Energy Efficiency (EE) solutions. We also offer Demand Response (DR) program incentives for temporarily reducing your usage when energy demand and prices rise. Your participation can help keep electricity affordable and available to all SCE customers.

On an average day, SCE provides power to:

- nearly 14 million people
- 180 cities in 50,000 square miles of service area, encompassing 11 counties in central, coastal and southern California

- 5,000 large businesses and 280,000 small businesses, comprising commercial, industrial and nonprofit customers

To deliver that power, it takes:

- 16 utility interconnections
- 4,990 transmission and distribution circuits
- 425 transmission and distribution crews

Discover Where You Can Save

Understanding how your business uses energy is the first step to reducing energy consumption. We offer several ways to identify your usage, including online energy self-assessments and monitoring and reporting tools. We also have comprehensive on-site testing and benchmarking services to help determine the EE solutions and DR programs for optimal savings.

We'll also analyze your current SCE rate schedule to see if your electricity is being billed at the most beneficial rate available for your business. Your SCE Account Representative will discuss energy assessment options with you and provide a free rate analysis upon request. Knowing where you are today can help you plan and save for the future.

Learn More

These are just a few examples of our business energy management solutions and services. Learn more about how you can temporarily or permanently reduce energy usage, receive financial incentives and assistance and better manage your energy costs.

Get the Details

Contact your SCE Account Representative

Call: (800) 736-4777

Visit: www.sce.com/solutions

Enjoy the Benefits of Saving Energy

Reducing energy consumption can lower your electricity bill

SCE has a number of programs and services available to help you conserve energy and manage your electricity costs. Many programs offer rebates or bill credits for temporarily or permanently reducing your company's energy consumption.

Get Long-Term Savings From Permanent Energy Reductions

After we work with you to assess your energy usage, we'll help you find the right EE solutions to achieve and maintain the savings for the long term. Express Solutions and Customized Solutions can help you take the first steps toward your goals.

Express Solutions

This program offers quick incentives for installing qualified EE equipment or technologies. Incentives are paid on a per-unit basis for up to 100 percent of the cost of lighting, air conditioning, refrigeration, food service and agricultural equipment replacement and upgrades.

Customized Solutions

All other eligible solutions or technologies (non-Express Solutions) are covered by this program. Recover up to 50 percent of your project costs with incentives on energy reductions achieved through specialized process improvements, equipment replacement and new energy load.

We also offer programs that help identify opportunities, provide industry expertise and more. Examples are:

Retrocommissioning

This systematic process involves inspecting building operations to find ways to improve existing equipment performance. The program offers incentives to help offset project costs.

Industry Expertise

SCE offers industry expertise through programs spanning various commercial and industrial segments. These programs, delivered by third-party vendors contracted by SCE, offer project management and technical services in a number of commercial and industrial segments, including retail, lodging, data centers, food and beverage and chemical manufacturing. Program incentives help offset project costs.

Savings By Design

If you plan to build a new facility, addition or major renovation, take advantage of this program's incentives and free technical services, such as design assistance, for new nonresidential construction projects.

Temporary Energy Reductions Can Save Money, Too

Under certain conditions—such as hot days when electricity demand and prices climb or when the reliability of the grid is a concern—SCE may

ask business customers to temporarily reduce energy usage to relieve the load on the power system. In exchange, we offer special rates and incentives when you participate in DR program events.

Here are some of SCE's DR programs and rates designed to support your company's energy and cost management strategy:

Price Responsive Programs

Critical Peak Pricing and Real-Time Pricing offer reduced rates during normal conditions. The Demand Bidding Program rewards customers for making committed load reductions. Technology incentives are also available through Automated Demand Response, which incorporates your facility's control systems to initiate load reductions without requiring manual intervention.

Reliability Based Programs

Reliability based programs, such as the Summer Discount Plan, offer incentives for being ready to respond to system emergencies. By reducing energy demand when necessary, you can help us avoid building more power generation plants, which in turn helps protect the environment.

Participating in DR programs can help your company gain control of energy costs and help keep electricity prices down for all customers in SCE's service area.





More SCE Services to Help You Save

Seminars, Workshops and Tours

SCE provides free seminars, workshops, tours and hands-on exhibits to help you make informed decisions about lowering energy usage and costs. These events are held at SCE's Energy Education Centers in Irwindale and Tulare and throughout SCE's service area. For a list of upcoming seminars and workshops, call 1-800-336-2822 or register at www.sce.com/workshops.

Contractor/Vendor Directory

SCE has a directory of contractors and vendors from all over

Southern California who can bid on your energy management projects. Contractors include lighting supply wholesalers, refrigeration specialists and whole-building consultants. Find the contractor nearest you at www.sce.com/contractor.

Shared Successes

Businesses such as yours are already saving energy, money and the environment. Read their success stories at www.sce.com/casestudies. Learn how our customers manage their energy consumption and how they benefit from the results.

Manage Your Account Online

Online billing and payment are just two of SCE's easy-to-use web-based services. My Account lets you view and analyze up to 36 months of billing, payment and energy usage history. Large business customers can access SCE EnergyManager®, a convenient, energy-usage monitoring, reporting and analysis tool.

No matter what kind of business you have, large or small, you can benefit from our online tools and services. To learn more, visit www.sce.com/MySCE.

Get started today

Helping you save energy, money and the environment is our goal. Take the first step. Contact SCE today to get on the road to maximizing your company's energy dollars and enjoying the benefits that come from SCE's Energy Management Solutions.

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SOUTHERN CALIFORNIA
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Where do you use the most energy?

Knowing where your energy goes can give you clues about where to find areas with energy and cost savings potential. Here are some of the top sources of energy usage among various types of businesses:

Warehouses



TOP SOURCES OF ENERGY USE

Rank	Energy Category	Percentage
1	Lighting	42%
2	Refrigeration	25%
3	HVAC	13%

Convenience/ Food Stores



TOP SOURCES OF ENERGY USE

Rank	Energy Category	Percentage
1	Refrigeration	52%
2	Lighting	24%
3	HVAC	16%

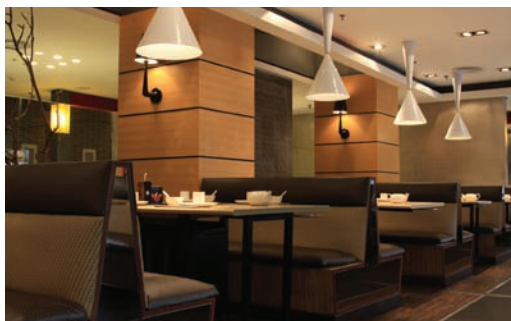
Retail Spaces



TOP SOURCES OF ENERGY USE

Rank	Energy Category	Percentage
1	Lighting	50%
2	HVAC	32%
3	Refrigeration	7%

Restaurants



TOP SOURCES OF ENERGY USE

Rank	Energy Category	Percentage
1	HVAC	27%
2	Cooking	24%
3	Refrigeration	23%

Office Buildings



TOP SOURCES OF ENERGY USE

Rank	Energy Category	Percentage
1	Lighting	39%
2	HVAC	33%
3	Office Equipment	17%



FOR OVER 100 YEARS...LIFE. POWERED BY EDISON.

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