



January 2011

## The Contractor Connection E-Newsletter

### In This Issue

[Authorized Agent Policy](#)

[Express Solutions Updates](#)

[Customized Solutions Updates](#)

[www.sce.com/contractor](http://www.sce.com/contractor)

### Reminder: December's Express Solutions Update

December's e-newsletter included critical lighting and refrigeration solutions updates. Click [here](#) to read.

### What's New?

For important policy updates, equipment eligibility changes, and other up-to-date information, be sure to check out the What's New section on the Online Application Tool's home page. Click [here](#).

### Highlight on Upcoming Energy Centers' Classes

Take advantage of SCE's free classes to help you learn the latest energy efficiency, demand response, and solar technologies.

### February 16, 2011 Technology Update 8:30 am - 3:30 pm Wildomar

Facility staff and management professionals will learn about current energy efficient technologies used in commercial and industrial businesses. Topics include lighting, chilled water systems, electric motors, drives, energy management systems, HVAC,

The Contractor Connection E-Newsletter brings you information on Integrated Demand-Side Management (IDSM) solutions, resources, and technologies to help address your customers' energy management needs.

This edition brings you updates on a new Authorized Agent policy, Express and Customized Solutions, the SCE contractor web page, and more.

### Coming Soon: Authorized Agent Policy

As a result of best practices, SCE's Energy Efficiency Business Portfolio will soon be rolling out an Authorized Agent policy. The new policy will require Authorized Agents' commitment to follow terms and conditions in order to leverage our incentive offerings.

Look for more information in the next editions.

### Express Solutions Updates

#### Pre-installation Inspection: No Longer Required for LT-92448

Effective January 1, 2011, the following Solution Code no longer requires a pre-installation inspection:

- LT-92448: Interior linear fluorescent fixtures > 400-watt lamp existing, up to 600-watt Replacement Fixture @ \$200/fixture.

#### Post-installation Inspection: Incentive Threshold Change

Effective January 1, 2011, projects qualifying for **\$15,000+** in incentives now require a post-installation inspection of the new equipment. Projects with incentives under \$15,000 will be subject to random post-installation inspections. This incentive threshold was previously set at \$7,000.

#### Clarification: Consortium for Energy Efficiency (CEE) High-Performance (HP) Lamps and Electronic Ballasts

In 2010, SCE allowed for the mismatch of HP 25W 4-foot T8 lamps with 28W electronic ballasts, both listed on their respective CEE-qualified equipment lists.

Starting January 1, 2011, SCE is strictly enforcing that all project applications including HP 4-foot T8 lamps and

and distributed energy resources. Attendees will learn how to save money by implementing basic technology changes.

**February 24, 2011**  
**Lighting Retrofit Strategies & Project Management Techniques**  
**8:30 am - 3:30 pm**  
**Tulare**

This informative seminar addresses the beginning-to-end processes and project management for lighting retrofits. Attendees will learn about managing the project, the bid preparation process, contractor relations, product acquisition guidelines, scheduled job-walks, and final sign-off procedures.

**March 1, 2011**  
**Save Energy, Save Money: An Introduction to Energy Efficiency and Rebates**  
**8:30 am - 12:30 pm**  
**Irwindale**

Come learn tips on how to save money on lighting, air conditioning, motors, controls, refrigeration, and other equipment. Topics include how to read your electric bill and complete your own energy audit. Attendees will learn easy ways to reduce energy usage and how to use SCE's programs, rebates, and incentives to help reduce costs.

Click [here](#) to register for these classes.

**E-Newsletter Archive**

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electronic ballasts solutions meet the eligibility requirement outlined below:

- Lamp and electronic ballast wattage **must** match, as listed in their respective CEE-qualified equipment lists.

For example, if the HP 4-foot T8 lamp is 25W, the electronic ballast **must** be 25W (not 28W). Applications that do not meet this and other applicable Express Solutions requirements will be declined.

Click [here](#) for a list of CEE-qualified equipment.

For more information on our Express Solutions offering, visit [www.sce.com/Express\\_Solutions](http://www.sce.com/Express_Solutions).

## Customized Solutions Updates

### **Air-cooled Chillers Now Eligible for Incentives**

Effective January 1, 2011, air-cooled chillers are eligible to receive incentives through the Customized Solutions offering. Until a specific Solution Code is generated, please use the code below:

- AC-70609: Other chiller applications @ \$0.15/kWh and \$100/kW.

We'll inform you once the new Solution Code is generated.

For more information on our Customized Solutions offering, visit [www.sce.com/Customized\\_Solutions](http://www.sce.com/Customized_Solutions).

## Updates to [www.sce.com/contractor](http://www.sce.com/contractor)

SCE's contractor web page is now your one-stop resource for all things "energy efficiency." From it, you have one-click access to the Online Application Tool, Express and Customized Solutions, On-Bill Financing (OBF), and other key web pages.

Add the SCE contractor web page to your web browser's "favorites" today and stay informed of important information that may impact your projects.

To read SCE's Online Privacy Policy, click [here](#).

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