



May 2011

The Contractor Connection E-Newsletter

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Reminder: On-Bill Financing (OBF) Program - New Applications Suspended

As mentioned in the [April 15 special edition](#), OBF is no longer accepting new applications. The program's suspension of new applications will remain in place until additional OBF funding becomes available.

Click [here](#) to learn more about OBF.

Contractor/Vendor Directory Participation Form - Updated Contact Information

SCE's entire Customer Energy Efficiency and Solar Division has moved! As such, our contact information has been updated on the Contractor/Vendor Participation Forms found on www.sce.com/contractor.

If you have an update to your listing or would like your company listed on the Directory, be sure to download this new form and follow instructions listed on where to mail, email or fax the Form.

The Contractor Connection E-Newsletter brings you information on Integrated Demand-Side Management (IDSM) solutions, resources, and technologies to help address your customers' energy management needs.

This edition brings you updates on Customized Solutions, lighting controls training, and more.

Customized Solutions Updates

New Dimming Ballasts Offering

The long awaited introductory offer for the new dimming ballasts customized solutions is here! Get the details of this integration bonus (iBonus) and its eligibility requirements below. Also find a couple other updates to the offering -- two additional solutions and technology eligibility requirements for dimming ballasts.

Integration Bonus (iBonus)

A limited \$100,000 fund has been allocated to provide additional incentives to customers who install joint Energy Efficiency (EE) and Demand Response (DR) dimming ballasts solutions (i.e., LT-48272, LT-60897, LT-49584, LT-89432). The following iBonus incentives are available for combined EE Customized Solutions and DR Technical Assistance and Technology Incentives (TA&TI) projects that meet all iBonus eligibility requirements below:

- \$1000 for projects with ≤ 50 kW demand reduction
- \$2000 for projects with > 50 kW demand reduction

iBonus Eligibility Requirements

- Customized Solutions and Automated Demand Response (Auto-DR) Terms and Conditions, including dimming ballasts technology eligibility requirements, must be met
- Customers must be enrolled in an Auto-DR qualifying program
- The Customized Solutions (EE) project must yield a minimum of 10 kW of demand reduction
- Customized Solutions + TA&TI applications must be Project Application (PA) approved by December 31, 2011
- Installation must be completed and approved by December 31, 2012 by both Programs: Customized Solutions and TA&TI
- One iBonus incentive awarded per site/customer/service account

The iBonus incentive will be paid along with the Customized Solutions incentive upon customized project Installation Report (IR) approval *and*

While you're on the web page, don't forget to add it as a "Favorite", making it your easy, one-stop shop for all things SCE energy management solutions.

SCE's Free Energy Efficiency Tool Lending Library Program - Now Available

With just a few clicks of the mouse, you can now borrow energy efficiency tools from SCE for free through the Tool Lending Library Program. This program provides California business and residential customers with over 400 energy efficiency tools to assist you in better understanding your energy usage and in making more informed decisions.

For more details, including a catalogue of available tools, click [here](#).

The Energy Education Center in Irwindale - Virtual Tour

A virtual tour of the Energy Education Center in Irwindale is now available. From the comfort of your own office, you can view over 50,000 square feet of displays and exhibits. The virtual tour offers an extensive array of programs and services that can help save energy, money, and the environment. Housing eight technology centers, three classrooms, and a Sustainability Center with renewable offerings on display, the Energy Education Center in Irwindale is an invaluable

TA&TI Program verification. iBonus incentive payment may be released to an Authorized Agent upon customer authorization.

Determination of eligible candidates for the iBonus incentive is at the sole discretion of the Utility Administrator. Approval of iBonus incentives are subject to fund availability at the time of PA approval. iBonus budget status will be communicated and updated on the What's New section of www.sceonlineapp.com.

New Solutions

Two new solutions (indicated in red) have been added to the offer.

Energy Efficiency (EE) Customized Solutions	
<ul style="list-style-type: none"> EE incentives: \$0.05/kWh and \$100/kW 	
LT-32843	Dimming Ballasts - 20% Tuning
LT-57958	Dimming Ballasts - 20% Tuning + Occupancy Sensor
LT-36502	Dimming Ballasts - 20% Tuning + Daylight Harvesting
LT-78223	Dimming Ballasts - 20% Tuning + Occupancy Sensor + Daylight Harvesting with Side Lighting Photo Controls
Energy Efficiency (EE) & Demand Response (DR)	
<ul style="list-style-type: none"> EE incentives: \$0.05/kWh and \$100/kW TA&TI incentives: up to \$300/kW 	
LT-48272	Dimming Ballasts - 20% Tuning + Auto-DR
LT-60897	Dimming Ballasts - 20% Tuning + Occupancy Sensor + Auto-DR
LT-49584	Dimming Ballasts - Daylight Harvesting + Auto-DR
LT-89432	Dimming Ballasts - 20% Tuning + Occupancy Sensor + Daylight Harvesting with Side Lighting Photo Controls + Auto-DR

Technology Eligibility Requirements for Dimming Ballasts

- Ballasts must be listed on the [Consortium for Energy Efficiency \(CEE\) qualifying products dimming ballasts list](#) (click on the Dimming Ballasts tab)
- Ballasts must have continuous dimming; stepped dimming ballasts are not eligible
- Tuning level (20%) must be factory set or set on-site and must be locked in

See the [March e-newsletter](#) for initial and additional information on this new offering.

New LED Pool Lighting Solutions

Effective immediately, Customized Solutions is offering the following new LED pool lighting solutions:

- LT-23623: Exterior pool lighting @ \$0.05/kWh and \$100/kW
- LT-19123: Interior LED pool lighting @ 0.05/kWh and \$100/kW

resource for you and your business customers.

Click [here](#) for the 8-minute virtual tour.

Highlight on Upcoming Energy Education Centers' Classes

Take advantage of SCE's free classes to help you learn the latest energy efficiency, demand response, and solar technologies.

May 26, 2011

Basic Heating, Ventilation, & Air Conditioning (HVAC) 8:30 am - 12:00 pm Tulare

Technicians, maintenance workers, and other newcomers to the field will learn the basics of HVAC systems in both residential and commercial applications. Participants will learn how various HVAC systems and applications can save energy, and by understanding which unit has the best overall value, will be able to select and recommend the most appropriate HVAC unit.

June 23, 2011

Hot Rebates and Cool Savings for Foodservice 9:00 am - 12:00 pm Irwindale

Foodservice professionals will learn how to reduce operating costs for their facilities in areas such as lighting, HVAC, food preparation equipment, sanitation, and refrigeration. Topics include new and expanded rebates for Foodservice equipment and a demonstration of qualified equipment by a

Click on the following links for more information on [Customized Solutions](#), [Auto-DR](#), and [TA&TI](#).

Coming Soon: New Incentives for Lighting Controls - Act Now

Lighting controls are a major part of California's energy goals. As a result, SCE's Energy Education Center in Irwindale (previously known as the California Technology Application Center, or CTAC) will be offering lighting controls training to help you get ahead of the curve. The first available training--the California Advanced Lighting Controls Training Program (CALCTP)--will be offered over 5 consecutive Fridays in the month of July (starting July 1, ending July 29).

The 50-hour training program combines lecture with hands-on laboratory experience on the proper installation, troubleshooting, commissioning, and maintenance of advanced lighting control system and leads to a final exam to obtain state certification through ICF International (www.icfi.com). **Enrollment is limited to State Certified General Electricians.**

Just a few added bonuses are:

- Participating managers take a one-day business development class to learn marketing strategies to get the most out of these new capabilities
- Graduates gain access to SCE projects reserved for CALCTP contractors
- When available, graduates may gain access to additional project incentives
- Training program is offered at **NO COST!**

Space is limited. Contact Steve Stannard at steven.stannard@sce.com to enroll now.

CALCTP is a statewide initiative aimed at increasing the use of lighting controls in commercial and industrial facilities. SCE's Energy Education Centers (Irwindale and Tulare) provide energy management and energy efficiency solutions to help you and your customers save energy, money, and the environment.

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professional chef will be highlight in the discussion.

Click [here](#) to register for these classes.

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