



December 2011

## The Contractor Connection E-Newsletter

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### How Much Have SCE Customers Saved So Far in 2011?

Total incentives paid through November 30, 2011, were:

- Over \$26,000,000 for Express Solutions
- Over \$9,500,000 for Customized Solutions

Thank you for your help in contributing to such impressive numbers. We look forward to working with you in 2012.



### Reminder: Updated Incentives Application and Solutions Directory

As a reminder, an updated version of the incentives application and the Solutions Directory is now available. You can find these at [www.sce.com/solutions](http://www.sce.com/solutions) >

**Happy holidays!** The Contractor Connection E-Newsletter brings you information on Integrated Demand-Side Management (IDSM) solutions, resources, and technologies to help address your customers' energy management needs.

This edition brings you our personal thank you, updates on Express and Customized Solutions, the December 2 Contractor Info Session, and more.

### Thank You

As the end of 2011 approaches, we'd like to extend a warm thank you for your contributions this year. Although we realize it hasn't been easy--especially given our transition to a new application processing system--we've nonetheless seen a significant increase in Authorized Participant activity and event turnout this year than any other.

Next year, you can expect a ramp up of Authorized Participant support, particularly around education/training opportunities and technical assistance. We encourage you to take part in next year's events and leverage those resources that will be available to you. Additionally, we will continue to offer new solutions and promotions that support the Commission's directive of moving towards IDSM. Thus, we hope you'll be a part of this movement by promoting the integration of energy efficiency and demand response solutions to your customers.

As an important reminder, if you have questions or a project inquiry, contact Janny Kim, the Contractor Relations Account Manager at [IDSMQuestions@sce.com](mailto:IDSMQuestions@sce.com).

Have a safe holiday season and a prosperous New Year.

The SCE Contractor Relations Team

### Express and Customized Solutions Update

#### Express LED Integral Lamp Offering

As mentioned in the [December 2 Contractor Info Session](#), we're happy to announce a new light-emitting diode (LED)

Incentives Application and Tools.

### Update to What's New

We recently updated the What's New section of the Online Application Tool's home page. Click [here](#) to check it out.

### Highlight on Upcoming Energy Education Centers' Class

Take advantage of SCE's free classes to help you learn the latest energy efficiency, demand response, and solar technologies.

January 25, 2012  
 Nonresidential Title 24 Modeling Essentials  
 8:30 am - 4:00 pm  
 Tulare

Designed specifically for energy consultants and other professionals who prepare nonresidential Title 24 compliance documentation, this intermediate class provides general information about the nonresidential Standards requirements and specific modeling techniques that apply to each major energy end use: envelope, lighting, and mechanical systems.

To register for this class, please call:  
 800-772-4822  
 559-625-7188

February 29, 2012  
 Designing Commercial Lighting  
 8:30 am - 4:30 pm  
 Irwindale

This advanced level workshop is essential for architects, engineers, designers, and anyone designing, renovating, or performing lighting upgrades

offering. Effective January 1, 2012, Express Solutions will be offering the following new LED integral lamp solutions:

Solution Code	Solution Description	Incentive *
LT-12834	A-lamps: ≤ 40 watts existing, up to 10 watts LED A-lamp	\$5.00/lamp
LT-10965	A-lamps: 41-100 watts existing, up to 30 watts LED A-lamp	\$15.00/lamp
LT-19877	MR 16: ≤ 35 watts existing, up to 6 watts LED MR 16	\$5.00/lamp
LT-54654	MR 16: 36-50 watts existing, 5 watts to 10 watts LED MR 16	\$12.50/lamp
LT-65785	PAR 30: ≤ 50 watts existing, up to 15 watts LED PAR 30	\$7.50/lamp
LT-89789	PAR 30: 51-75 watts existing, 10 watts to 21 watts LED PAR 30	\$17.50/lamp
LT-90344	PAR 38: ≤ 50 watts existing, up to 17 watts LED PAR 38	\$10.00/lamp
LT-92133	PAR 38: 51-90 watts existing, 11 watts to 25 watts LED PAR 38	\$20.00/lamp

**\*Incentives are subject to change. If changes occur, we will communicate via a Special Edition E-Newsletter.**

To qualify for these solutions, the answers to the following eligibility requirements must be "Yes":

- Are the new interior LED integral lamps (screw-based or pin-based) ENERGY STAR®-qualified? Verify on the ENERGY STAR® site by clicking [here](#).
- Are the LED lamps replacing one-for-one, existing incandescent or halogen lamps? New LED lamp wattage must be less than the wattage of the replaced incandescent or halogen lamp.
- Do the LED lamps meet the minimum wattage requirements stated in the solution description? Incentive is based on lamp wattage, not total fixture wattage.
- Are new LED lamps compatible with existing lighting controls and/or fixture components? Customers are responsible for verifying compatibility with existing lighting controls.

Note: Customers are responsible for maintaining adequate light levels, as well as lamp and fixture compatibility to ensure proper fixture performance levels are met.

This is a great opportunity for retail applications. Spread the news.

### Reminder: Expiring Solutions

As we mentioned in our [November edition](#), several solutions will be expiring on January 1, 2012. Please note: the wine

to the lighting systems of commercial buildings.

To register for this class, please call:  
800-336-2822  
626-812-7537

#### E-Newsletter Archive

Missed or misplaced an E-Newsletter? Not to worry. Click [here](#) to find an archive of previously released editions.

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tank insulation solutions below are no longer listed in the Solutions Directory currently posted on [sce.com/solutions](http://sce.com/solutions).

#### Express Solutions:

LED exit sign solutions:

- LT-25510: Incandescent lamp existing @ \$27.00/fixture
- LT-85327: Compact fluorescent lamp existing @ \$15.00/fixture

Wine tank insulation solutions:

- RF-75849: Indoor tank @ \$2.25/sq. ft.
- RF-94332: Outdoor tank-Coastal @ \$3.00/sq. ft.
- RF-89431: Outdoor tank-Central Valley @ \$3.75/sq. ft.

#### Customized Solutions:

LED exit sign solution:

- LT-80367: LED exit sign @ \$0.05/kWh and \$100/kW

Express Installed applications, Express Pending Installation Reports, and Customized Installation Reports with these expiring solutions must be received by December 31, 2011, to qualify for incentives.

Click on the following links for more information on [Express Solutions](#) and [Customized Solutions](#).

## SCE's December 2011 Contractor Info Session Links

Below you'll find links to topics shared at the December 2 Contractor Info Session.

Contractor Info Session Links:

- Click [here](#) to download the presentation - Use to access the topics covered, including:
  - Authorized Participant Support Services
  - Authorized Participant Agreement
  - Application Processing Delays Update
  - Incentives Application and Tools Update
  - Express Solutions & Customized Solutions Update
  - California Solar Initiative Program
- Click [here](#) to stream the webinar recording
- Click [here](#) to download the webinar recording (best option if you want to save the webinar to your files)

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