



September 2011

## The Contractor Connection E-Newsletter

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### Quick Vote

Help us help you! Is it clear how the Authorized Participants Agreement Form works? Click [here](#) to take a poll.

Find Authorized Participants Agreement Form details in the [September 1 Special Edition](#).

### FAQ: For 2011, Will There Be An Express Solutions Incentive Bonus Like Last Year?

At this time, SCE has no plans for a 2011 Express Solutions bonus. However, SCE's current incentive bonus offering is the Customized Solutions and Demand Response Integrated Bonus (iBonus) for dimming ballasts. Find iBonus details in the [May Edition](#).

### Express Solutions and Customized Solutions Tip: Check Approved List At Time Of Application Submittal

Be sure to check if your

The Contractor Connection E-Newsletter brings you information on Integrated Demand-Side Management (IDSM) solutions, resources, and technologies to help address your customers' energy management needs.

This edition brings you information on topics shared at the September Contractor Info Session, application processing systems update, and more.

### September Contractor Info Session

Below you'll find links to topics shared at the Contractor Info Session last Friday, September 9, 2011.

For those of you who are interested in taking advantage of SCE's Customized Solutions and Demand Response Integrated Bonus (iBonus) for dimming ballasts, you may want to access the topic on SCE's Automated Demand Response (Auto-DR).

For those of you who perform energy management services relating to heating, ventilation, air conditioning (HVAC), you may want to access the topic on SCE HVAC Optimization.

Links:

- Click [here](#) to download the presentation - Access to read about the following topics:
  - Authorized Participant Agreement
  - California Advanced Lighting Controls Training Program
  - Recognition Campaign Update
  - Solutions Directory & Incentives Application Update
  - Express Solutions & Customized Solutions Update
  - Automated Demand Response
  - SCE HVAC Optimization
- Click [here](#) to stream the webinar recording
- Click [here](#) to download the webinar recording (best option if you want to save the webinar to your files)

### Application Processing Systems Update

In June 2011, SCE's Energy Efficiency Business Portfolio

customer's equipment is listed on the specified approved list as stated in the [Solutions Directory](#). If the equipment is not specified on the approved list on or before your application is submitted, it will not be eligible for incentive.

It is important to note, some solutions have multiple approved lists. For example, Customized Solutions offering for LED fixtures and lamps.

Click on the links below to access approved lists for fixtures:

- [SCE pre-qualified LED fixtures](#)
- [ENERGY STAR® qualified LED fixtures](#)

Click on the links below to access approved lists for lamps:

- [SCE pre-qualified LED lamps](#)
- [ENERGY STAR® qualified LED lamps](#)

Refer to the [Solutions Directory](#) for all approved lists.

### Highlight on Upcoming Energy Education Centers' Class

Take advantage of SCE's free classes to help you learn the latest energy efficiency, demand response, and solar technologies -- **4th quarter schedule now available!**

October 5, 2011  
From Candles to LEDs  
8:30 am - 12:30 pm  
Irwindale

This intermediate level workshop is designed for architects, engineers, designers, and those who

transitioned to a new application processing system- Customer Relationship Management-to better serve our customers. Below are recent updates.

As of August 29, SCE is:

- Validating and verifying projects migrating to the new system
- Issuing updated project ID#s to customers (applicable only to pending Express Solutions and Customized Solutions projects as of June 7)

Systems transition may delay standard project cycle times as follows: \*

- Data entry and processing by 1 week
- Pre- or post-inspections by 1-2 weeks
- Incentive payment by 1-2 weeks

\*Standard project cycle time targets are 35 business days for Express Solutions projects not requiring inspection, 55 business days for Express Solutions projects requiring inspections, 35 business days for all Customized Solutions Project Application, and 35 days business for Customized Solutions Installation Report.

As a reminder, if you have a project inquiry, call the Energy Efficiency Call Center Operation (EECCO) at (800) 736-4777, or send an email to [IDSQuestions@sce.com](mailto:IDSQuestions@sce.com). For realtime updates, visit at [www.sceonlineapp.com](http://www.sceonlineapp.com).

Again, thank you for your patience as we go through this transition. We are committed to working diligently with our Authorized Agents and customers to ensure minimal impact on application processing.

## What's The Difference Between Authorized Participant and Authorized Agent?

There is a subtle, yet important difference between these terms. To simplify, an entity leveraging SCE Energy Management Solutions programs is considered an Authorized Participant. The moment an SCE customer authorizes the entity to submit an incentives application on his/her behalf (section 1B of the application), the entity is then considered an Authorized Agent.

For example, an entity is considered an Authorized Agent to SCE Customer ABC when he/she designates it as such through a submitted application. For SCE Customer XYZ, this same entity is considered an Authorized Participant right up to the moment the customer designates it as such through a submitted application.

To meet our corporate legal requirements on this matter, we'll be transitioning to the proper and consistent use of these terms.

are interested in learning about lamp technologies, from compact and intense to the ballasts and drivers that enable them. These point light sources include incandescent, halogen, metal halide, high pressure sodium, LED, and plasma.

Click [here](#) to learn more and register for classes.

### E-Newsletter Archive

Missed or misplaced an E-Newsletter? Not to worry. Click [here](#) to find an archive of previously released editions.

[Join Our Mailing List!](#)

As a reminder, effective September 1, 2011, an Authorized Participants Agreement Form must be submitted with each incentives application. Click [here](#) to download the form. For information on the Authorized Participants Agreement Form, see details in the [September 1 Special Edition](#).

To read SCE's Online Privacy Policy, click [here](#).

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