

Big Creek Collaborative Mutual Gains Training Session Meeting

April 12, 2005

AGENDA

Time: 10:00 AM – 5:30 PM

Location: Piccadilly Inn University, Ambassador Room

Agenda Items

- Welcome and Introduction to the Settlement Agreement Negotiation Phase (Geoff Rabone) 10:00–10:10
- Participant Introductions, Groundrules and Agenda Review (Bill Pistor) 10:10–10:15

Commence Mutual Gains Training (led by Pat Field, Consensus Building Institute and Sharif Ebrahim, Kearns & West)

- Win as Much as you Can: 10:15–11:00
 - “Win as Much as you Can” is an exercise that teaches participants the benefits of mutual gains. The final lesson is that it is good to win, but better if everyone wins.

Break 11:00–11:15

- Mutual Gains Refresher: 11:15–11:45
 - Presentation on mutual gains negotiations
- Three Way Coalition: 11:45–12:45
 - “Three Way Coalition” is an exercise that teaches participants the challenges of managing coalitions.

Break 12:45 PM – 1:45 PM for Lunch – Thomas Kilman Workbook (Lunch will be provided)

- Relicensing Settlement Simulation: 1:45–4:15
 - This will be a five party negotiation simulation where “wrenches” are thrown in when new information and circumstances emerge during the negotiations.
- Negotiation Mind Games and Negotiating Styles: 4:15–5:15
 - Exercises to identify and overcome “mind blocks” in negotiations using the Thomas Kilman workbook.
- Wrap-Up: 5:15–5:30
 - Review the Five Mutual Gains Points
 - Review Schedule for the Remainder of the Week

Big Creek Collaborative Plenary Settlement Negotiations Kick-off Meeting

April 13, 2005

AGENDA

Time: 10:00 AM – 4:15 PM

Location: Piccadilly Inn University, Ambassador Room

Moderators: Bill Pistor (Kearns & West), Ed Bianchi (ENTRIX)

Agenda Items

- Introduction and Agenda Review 10:00–10:15
- Presentation on Negotiation Process and Structure 10:15–11:30
- Big Creek Settlement Negotiations Participation 11:30–12:15
 - Communication and Information Management
 - Roles and Responsibilities of Lead Negotiators and 2nd Table
 - Communications Protocol Approval (Decision Point)
- Wrap-Up 12:15

Lunch 12:15 PM – 1:15 PM (not provided)

- HydroBasin Water Routing Model Training 1:15–4:15

(HydroBasin is a watershed modeling tool developed for the CAWG 12 Water Use study report. The model is designed to support negotiations for the relicensing of the Big Creek hydroelectric facilities. HydroBasin uses a model configuration which represents the physical hydroelectric system. Water is routed through the system according to user-defined flow plans. It allows the user to define alternative model configurations and flow plans and compare them against each other. The goal is to find and compare management plans that best utilize the water.)