

Energy Management Success Story



Classic Distributing & Beverage Group, Inc.



Lyra Bontigao, Finance Manager,
Classic Distributing & Beverage Group, Inc.



Classic Distributing & Beverage Group, Inc. Upgrades and Saves with SCE Incentives

More Efficient Equipment, and 40% Electricity Cost Savings with SCE's Offerings

New overhead lighting, occupancy sensors, pallet-wrapping equipment, and forklifts meant increased electrical load for Classic Distributing & Beverage Group, Inc., a 24/6 operation in a 350,000 square foot City of Industry facility. So why has their electricity bill gone down almost 40%?

Finance Manager Lyra Bontigao explains, "It started when our Southern California Edison (SCE) account representative asked us to let her do a complimentary walk-through audit. We're in a fairly new facility here, and we didn't expect to find many problems, but she found many opportunities to save with upgrades to our lighting hardware and forklifts. The equipment we had wasn't that old, but she showed us that the sooner we invested in more efficient technology, the sooner we'd see savings. She gave us a step-by-step roadmap for making the upgrades. We've received incentives of nearly \$60,000, cut our demand by about 68 kW, and saved about 350,000 kWh."

Classic Saves with Customized Solutions, Express Solutions and Demand Response (DR) Programs

Classic Distributing received financial incentives for lighting and equipment upgrades under SCE's Customized Solutions and Express Solutions Programs. SCE's Electric Transportation Department helped Classic expedite incentives for nine new electric forklifts from the South Coast Air Quality Management District (AQMD). Classic added new electric equipment to shrinkwrap pallets. Together, the changes have increased the illumination on the warehouse floor; improved visibility and safety in a fast-moving, around-the-clock operation; and permitted Classic Distributing to add new electrical equipment while decreasing its monthly electric bill dramatically.

The equipment upgrades have given Classic Distributing an additional advantage: flexibility to power down when needed during on-peak periods to earn incentives from SCE's DR programs, such as the Summer Discount Plan and the Demand Bidding Program (DBP). Lyra uses SCE EnergyManager® and DR Tools on the

Estimated Savings by Managing Energy

- *Location:* City of Industry, CA
- *Industry:* Warehousing
- *Savings to date:* 343,528 kWh energy savings, 68 kW demand savings; financial incentives from SCE over \$55,000 and \$97,000 from the California Air Quality Management District (AQMD) and year to date bill credits of over \$400 on SCE's Demand Bidding Program (DBP)
- *SCE Programs Utilized:* Customized Solutions, Express Solutions, Summer Discount Plan, Demand Bidding Program
- *Results:* Approximately 40% electricity cost savings

ESTIMATED COST SAVINGS

40%

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sce.com website to submit bids from her laptop even when she isn't in the office. "EnergyManager is self-explanatory," she says. "I get messages from SCE about upcoming DBP events, and in a few minutes, I can submit a bid on how much load we can reduce during the event.

On a single day, we've reduced power by as much as 57 kW without any sacrifice in our operations. Rising costs affect every aspect of our business, and we don't want to pass those costs on to customers, so every savings we earn saves money for them."



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Earn Even More Savings with Other SCE Offerings

Southern California Edison offers a range of energy management solutions to help you better manage your electricity costs.

- Purchase qualifying energy-efficient equipment or technologies and receive incentives and rebates through SCE's Express and Customized Solutions.

(800) 736-4777

www.sce.com/Express_Solutions

www.sce.com/Customized_Solutions

- Install SCE's Automated Demand Response (Auto-DR) which incorporates automated load control systems (an energy management system) to carry out DR strategies without manual intervention.

(800) 736-4777

www.sce.com/autodr

- Save more with SCE's DR Programs which offer low cost ways to reduce your electrical bill for agreeing to temporarily reduce electricity usage during peak hours.

(866) 334-7827

www.sce.com/drp

- Use Web-based tools such as SCE EnergyManagerSM Basic, SCE Cost Manager[®] and SCE Bill Manager[®] to monitor and track your electricity usage.

(888) 462-7078

www.sce.com/energymanager

- Save time. Use SCE's Energy Management Online Application Tool.

www.sceonlineapp.com

For More Information

www.sce.com

**Contact your
SCE Account Representative,
call (800) 990-7788**



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NR-744-V2-1210

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