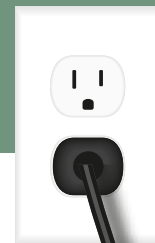




Energy Management Success Story



The William S. Hart School District Gets an A in Energy Management with SCE's Summer Discount Plan

When we started focusing on energy management here about six years ago," says Bob Weber, Energy Manager for the William S. Hart School District, "we didn't have any real benchmarks for what a school should spend on electricity. We were estimating. It was a surprise when we spent \$91,000 for electricity in just one high school in a single summer month. The next year, same month, we spent \$20,000 less. The savings are there if you look for them."

Located in the Santa Clarita Valley, the District serves one of the fastest-growing communities in California, with over 23,000 students in the six comprehensive high schools, a continuation school, one independent study school, six junior high schools, and an adult school. Excellence in education is a hallmark of the Hart District, and sound energy management supports that mission. Bob's most recent success comes from applying Southern California Edison's (SCE) Summer Discount Plan (SDP).

Savings Without Sacrifice on the SDP

SCE's Commercial Summer Discount Plan saves money on electric bills and helps conserve energy. The plan works during the peak energy season from June to October, when rates are highest. At no charge to you, SCE provides and installs a "cycling" device on your air conditioner(s). Activated when need-

ed by a remote radio signal, it allows SCE to turn off, or "cycle," the compressor temporarily while leaving the fans running. In exchange, you receive a credit on your summer season electric bills. You decide how much credit you receive by the program and the amount of cycling you select.

"We tested SDP in 2005, with two schools," Bob explains. "Our summer school schedule is four days per week, and the school hours start and end early, before the hottest part of the day. That made us a natural fit for the SDP. By the time of day when electricity costs are highest, we can power down without any compromise to student comfort. One season's savings convinced us to commit the whole District in 2006, when we experienced multiple rate hikes and record temperatures. SCE called only a couple of cycling events, but our participation in the program earned us a substantial savings – we saved more than \$100,000, and it took just a little coordination between our SCE account rep, the SDP program manager, and us."

Win-Win Savings with SDP

A story from the local paper on Bob's wall is headlined, "Energy Manager Saves \$1 million." "It's out of date," Bob says. "The total savings through sound energy management at the Hart District stands at nearly \$3 million, and it's still climbing." Needless to say, the

Savings by Managing Energy:

- More than \$100,000 in savings using SCE's Summer Discount Plan

Bob Weber, Energy Manager for the William S. Hart School District





"The savings we earned from participating in the Summer Discount Plan have exceeded \$100,000, and it took just a little coordination between our SCE account rep, the SDP program manager, and us."

Bob Weber, Energy Manager for the William S. Hart School District



taxpayers are pleased. "The process isn't without hitches," Bob says. "Some parents were concerned that SDP would compromise the comfort of the students in class. When we showed them the costs of running these buildings, the timing we use for SDP, and the savings we get, they became our biggest community advocates. That money can be applied to teacher salaries, to supplies, to educational programs—all better investments to make than overspending on electricity. It's win-win for all of us, the students, the District and the taxpayers."

After five years of proven success at Hart, Bob has become a leader among the local school districts in educating colleagues about SCE programs like SDP. He's helped facilitate classes at SCE's Customer Technology Application Center for energy managers from cities as far away as Bakersfield. Hart's results speak for themselves, and the sense of mission Bob shares is another compelling argument for energy savings. "There's a moral aspect to energy management," he says. "It's the right thing to do. We're raising a generation of students who'll inherit one of the fastest-growing areas in the State. We want to preserve the best of the Santa Clarita Valley as it develops. Sound energy management with programs like the Summer Discount Plan is one way we can save money now and be responsible to the community for the future."

Like the William S. Hart School District you can save money on electricity:

- **Learn how the SCE Summer Discount Plan (800-990-7788)** can help you cut your electricity costs during the summer season.
- **Switch to a time-of-use (TOU) rate and shift electricity usage to off-peak hours**, to take advantage of lower energy rates.
- **SCE's Retro-Commissioning Program (800-942-0263)** can help improve the operation of mechanical equipment, lighting, and related controls to save energy.
- **SCE's Technical Assistance & Technology Incentives (TA&TI) Program** provides technical assistance in the form of demand response site assessments, usually at no charge to eligible commercial and industrial customers. The program also offers incentives for implementing measures and installing technologies that reduce electricity use during periods of high demand.
- **Participate in SCE's Demand Bidding Program** in which customers with demands of 200 kW or greater can receive a credit on their bill for voluntarily reducing power.
- **Use Web-based tools such as SCE EnergyManager[®], SCE Cost Manager[®] and SCE Bill Manager[®] (888-462-7078)** to monitor your electricity usage in real time and over the long term.
- **Find out how SCE Demand Response Programs** can reward you for reducing your electricity usage.

For More Information

Southern California Edison offers a range of programs such as cash incentives, energy surveys, and payment options to help you better manage your electricity costs. To learn more, please contact your SCE account representative, call **(800) 990-7788**, or visit us at **www.sce.com**.

Learn more about how to save energy and save money:

SCE Energy Management Classes

www.sce.com/ctac 800-336-2822;
www.sce.com/agtac 800-772-4822

Demand Response Programs

www.sce.com/drp
866-334-7827

SCE Demand Bidding Program

www.sce.com/drp

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LargeBusiness/EnergyManager](http://www.sce.com/RebatesandSavings/LargeBusiness/EnergyManager)

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